

30 October 2025



Commitment with Purpose

9M25 appendix

ctt

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This presentation contains forward-looking statements. All the statements herein which are not historical facts, including, but not limited to, statements expressing our current opinion or, as applicable, those of our directors regarding the financial performance, the business strategy, the management plans and objectives concerning future operations and investments are forward-looking statements. Statements that include the words “expects”, “estimates”, “foresees”, “predicts”, “intends”, “plans”, “believes”, “anticipates”, “will”, “targets”, “may”, “would”, “could”, “continues” and similar statements of a future or forward-looking nature identify forward-looking statements.

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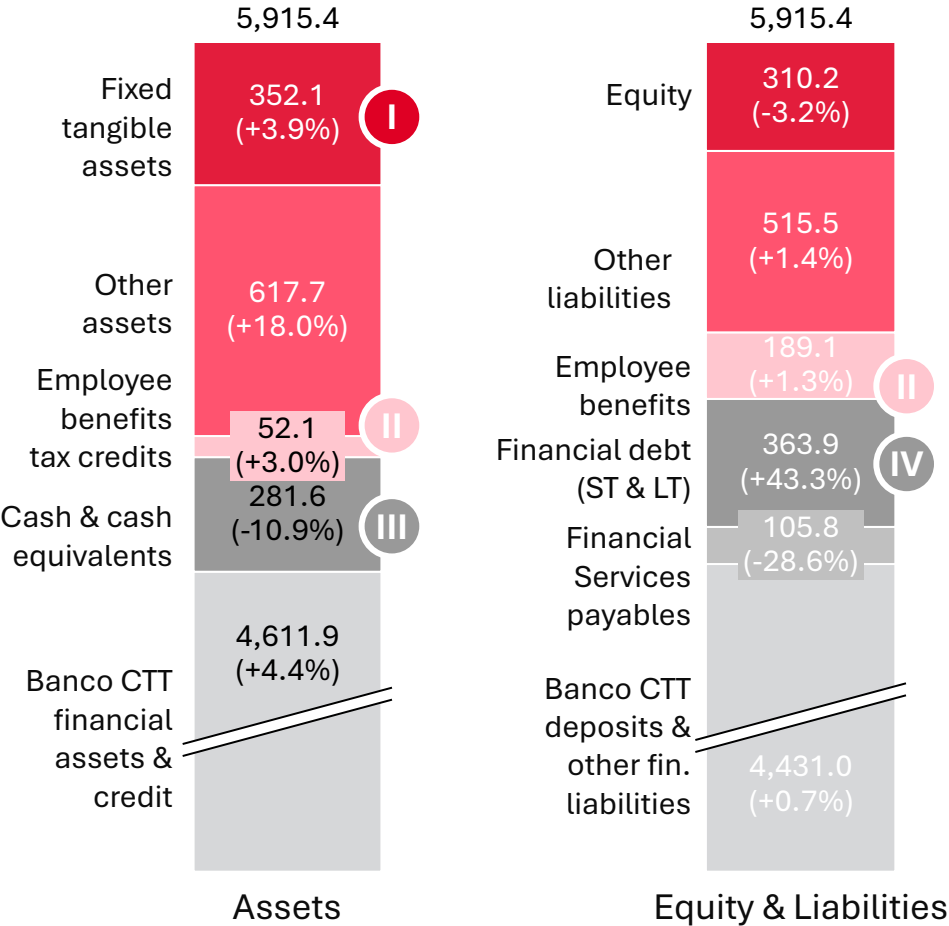
Appendix



Solid balance sheet

Balance sheet – 30 September 2025

€ million; % change vs. 31 Dec. 2024



I Fixed tangible assets <table><tr><td>(+) Rights of use (leases)</td><td>162.8</td></tr><tr><td>(+) Other fixed tangible assets</td><td>185.9</td></tr><tr><td>(=) Fixed tangible assets</td><td>348.7</td></tr><tr><td colspan="2">Rights of use increased €15.2m vs. Dec24 (+10.32%)</td></tr></table>	(+) Rights of use (leases)	162.8	(+) Other fixed tangible assets	185.9	(=) Fixed tangible assets	348.7	Rights of use increased €15.2m vs. Dec24 (+10.32%)		II Net employee benefits <table><tr><td>(+) Employee benefits (liabilities)*</td><td>189.1</td></tr><tr><td>(+) Employee benefits (equity)¹</td><td>3.7</td></tr><tr><td>(-) Employee benefits tax credit</td><td>52.1</td></tr><tr><td>(=) Net employee benefits</td><td>140.6</td></tr><tr><td colspan="2">* Of which €157.4m related to healthcare</td></tr></table>	(+) Employee benefits (liabilities)*	189.1	(+) Employee benefits (equity) ¹	3.7	(-) Employee benefits tax credit	52.1	(=) Net employee benefits	140.6	* Of which €157.4m related to healthcare	
(+) Rights of use (leases)	162.8																		
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III Adjusted cash <table><tr><td>(+) Adjusted cash Banco CTT</td><td>293.8</td></tr><tr><td>(+) Adjusted cash CTT</td><td>9.1</td></tr><tr><td>(=) Adjusted cash</td><td>302.8</td></tr></table>	(+) Adjusted cash Banco CTT	293.8	(+) Adjusted cash CTT	9.1	(=) Adjusted cash	302.8	IV Financial debt <table><tr><td>(+) Bank loans</td><td>65.8</td></tr><tr><td>(+) Bond loans</td><td>110.9</td></tr><tr><td>(+) Commercial Paper</td><td>15.0</td></tr><tr><td>(+) Lease Liabilities</td><td>172.2</td></tr><tr><td>(=) Financial debt</td><td>363.9</td></tr></table>	(+) Bank loans	65.8	(+) Bond loans	110.9	(+) Commercial Paper	15.0	(+) Lease Liabilities	172.2	(=) Financial debt	363.9		
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(+) Lease Liabilities	172.2																		
(=) Financial debt	363.9																		

¹Corresponding to stock option remuneration plan

Resilient growth in Express & Parcels



Express & Parcels - Revenues 9M25

Consolidated view; € million; y.o.y.; y.o.y. proforma

Iberia	429.0 (+31.5%; +15.1%)
Mozambique	5.2 (+23.5%)
Total	434.2 (+31.4%; 15.2%)

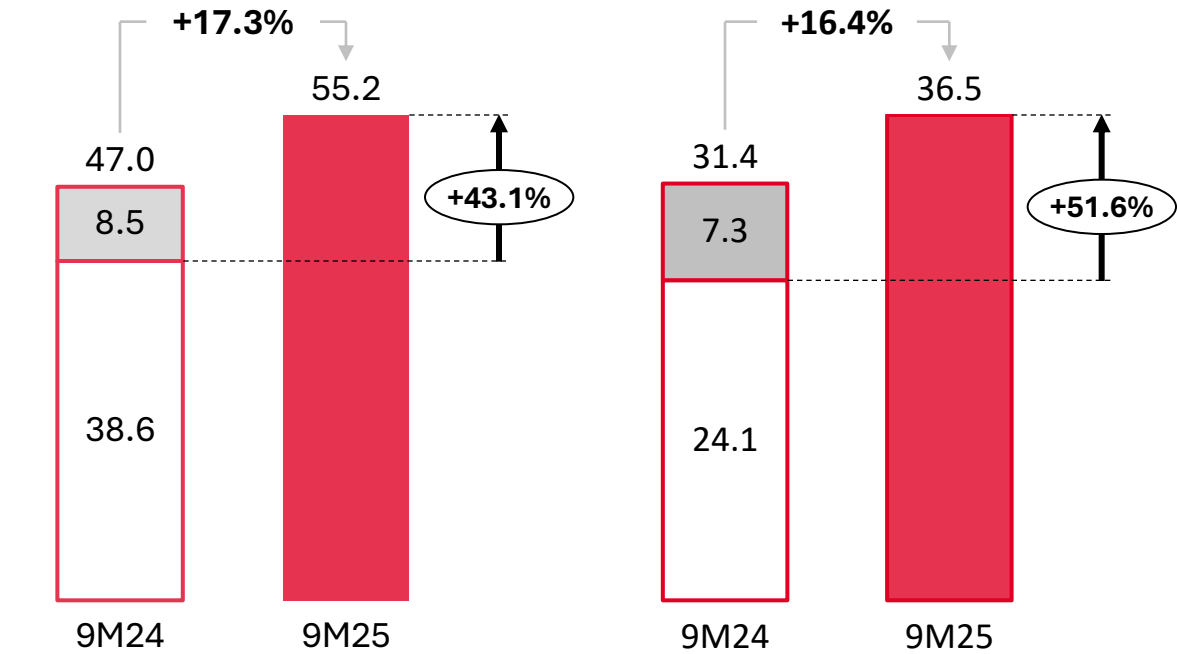
Volumes by region (m items)

Metric	Total
9M25	108.4
vs 9M24	10.4%

EBITDA¹

€ million; y.o.y.

Cacesa³
Reported



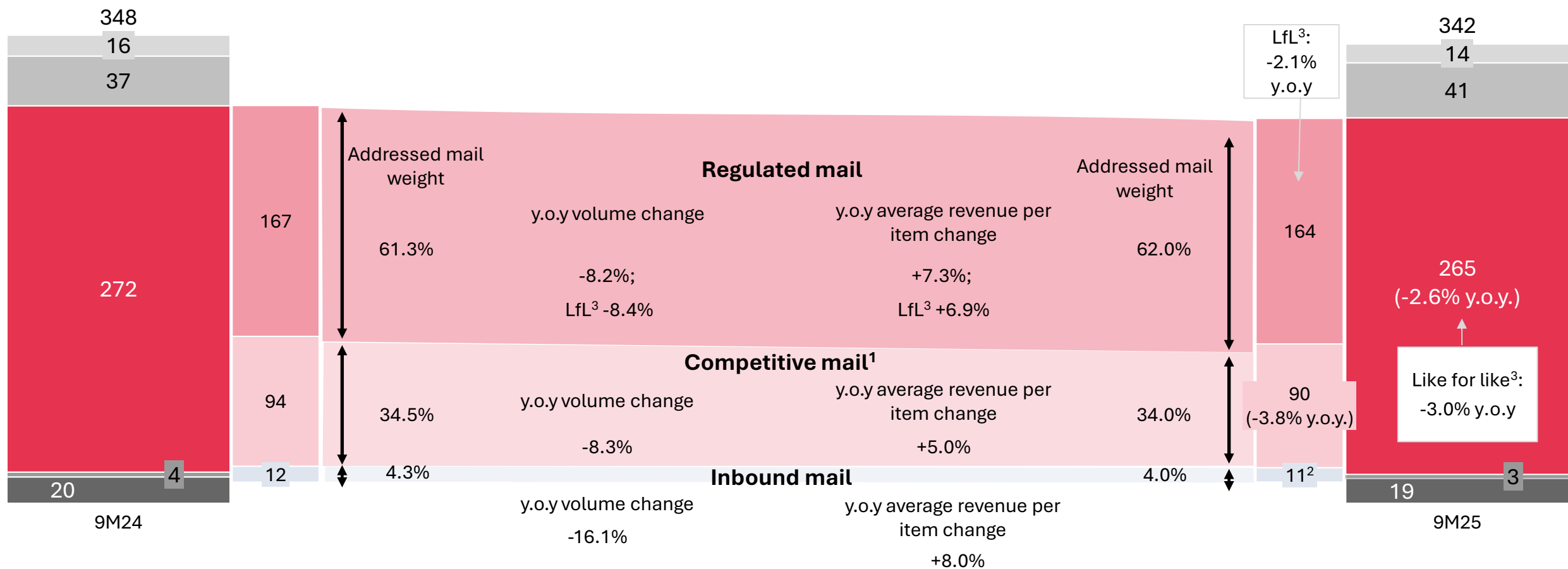
¹Excluding Specific items, depreciation & amortisation; ²Excluding Specific items; ³Proforma adjustment includes Cacesa as from 30 April 2024

Volume decline improving but not fully compensated by price increases

Mail & Other - Revenues

€ million; % change vs. prior year

- Payments
- Addressed
- Other
- Busines solutions
- Unaddressed



Resilient growth of business solutions contributing positively

¹Includes bulk and advertising mail; ²-9.4% y.o.y.; ³LfL excluding elections impact in 9M24 and 9M25

Mail & other revenues reflecting soft volumes and growth of business solutions

Mail & Other - Revenues 9M25

€ million; % change vs. prior year

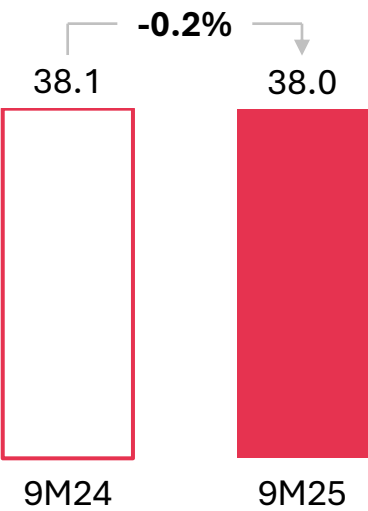
Addressed mail	265.1 (-2.6%)
Unaddressed mail	3.0 (-19.6%)
Business solutions	41.0 (+10.9%)
USO parcels	4.9 (-6.2%)
Philately	2.6 (-12.1%)
Others	9.2 (+3.7%)
Mail	325.8 (-1.3%)
Central Structure	0.8 (-53.8%)
Payments	13.9 (-10.7%)
Real Estate	1.0 (+33.6%)
Mail & Other	341.6 (-1.9%)

Volumes by type (m items)

Metric	Avg. mail prices	Addressed mail	Transactional			Advertising	Editorial	Unaddressed mail
9M25	N.A.	263.8	234.0			14.1	15.7	127.0
vs 9M24	6.60%	-8.5%	-8.1%			-14.7%	-9.1%	-32.3%

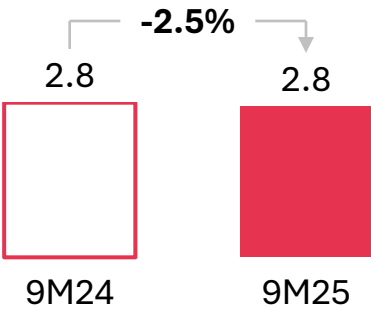
EBITDA¹

€ million; % change vs. prior year



Recurring EBIT²

€ million; % change vs. prior year



¹Excluding Specific items, depreciation & amortisation; ²Excluding Specific items

Financial Services continue to grow strongly in 3Q25



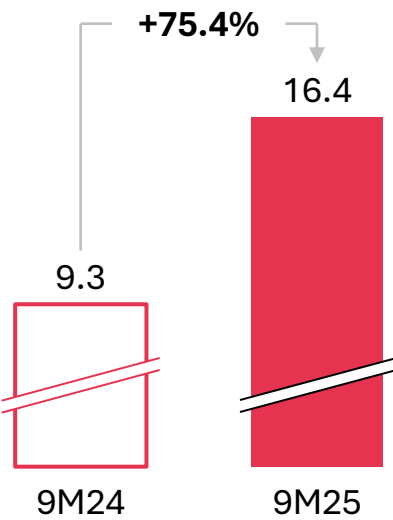
Financial Services - Revenues 9M25

€ million; % change vs. prior year

Savings & insurance	21.0 (+165.3%)
Money transfers ³	4.4 (-1.3%)
Retail products & services	5.8 (+43.0%)
Other	0.2 (-79.6%)
Total	31.4 (+80.8%)

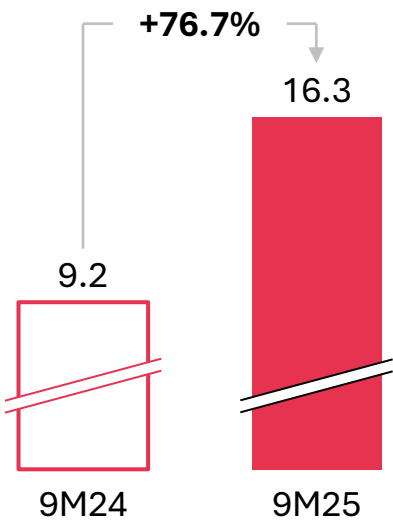
EBITDA¹

€ million; % change vs. prior year



Recurring EBIT²

€ million; % change vs. prior year



Financial Services volumes by type

Metric	Savings flows (€bn)	Placements	Redemptions	Money orders (m ops.)
9M25	5.0	4.0	1.0	6.4
vs 9M24	+95.4%	»	-34.3%	+1.2%

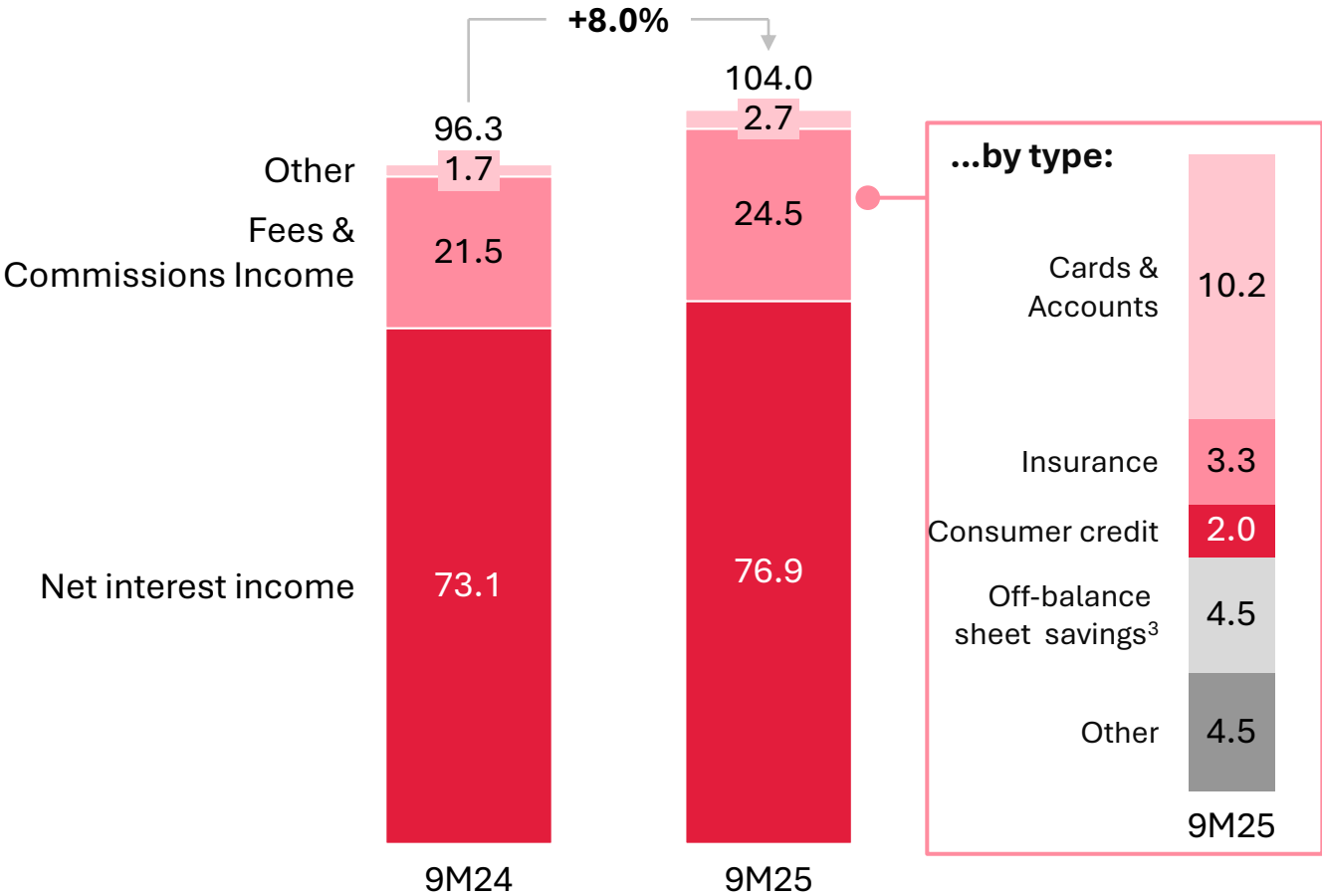
¹Excluding Specific items, depreciation & amortisation; ²Excluding Specific items; ³Includes money orders and Western Union transfers

Driven by business volumes, revenues are growing despite lower interest rates



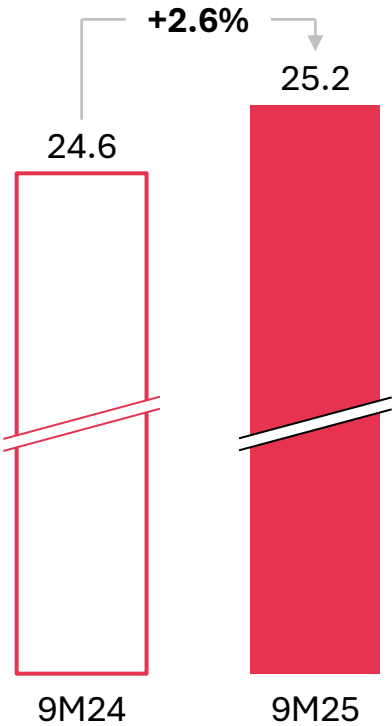
Banco CTT - Revenues 9M25

€ million; % change vs. prior year



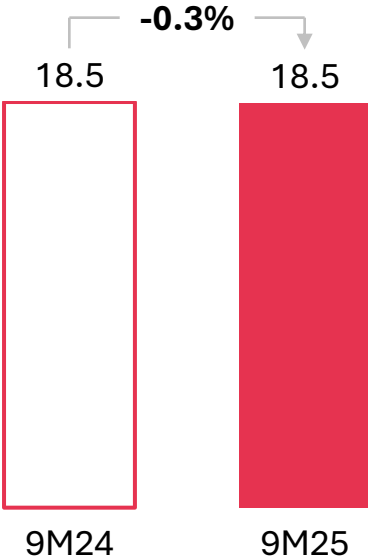
EBITDA¹

€ million; % change vs. prior year



Recurring EBIT²

€ million; % change vs. prior year

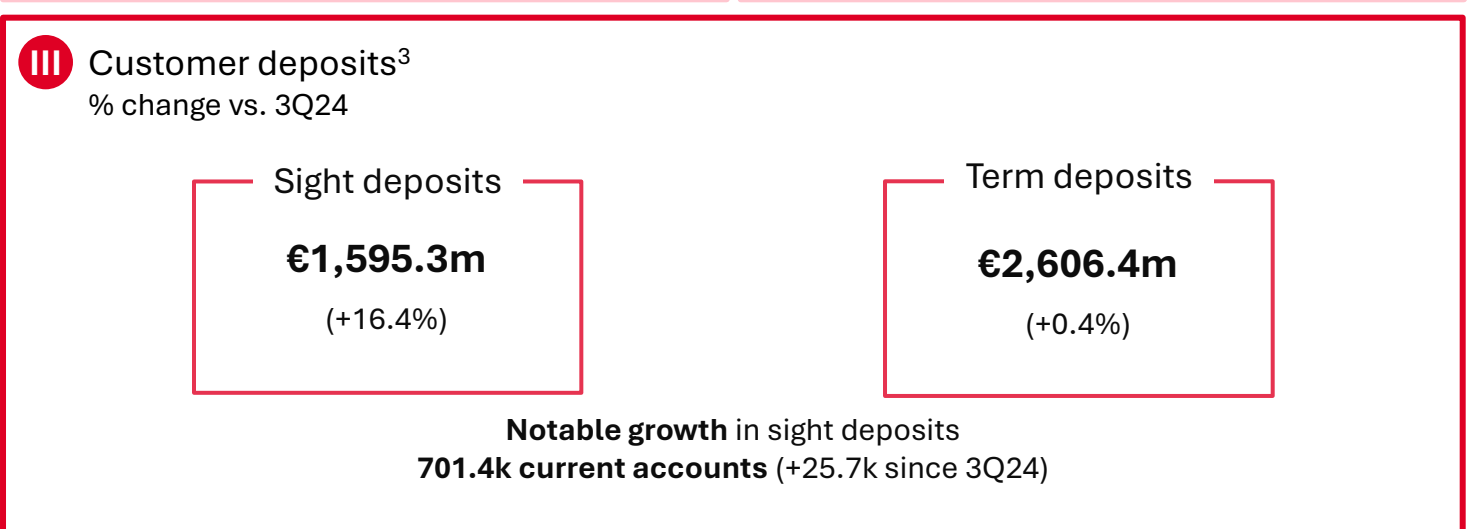
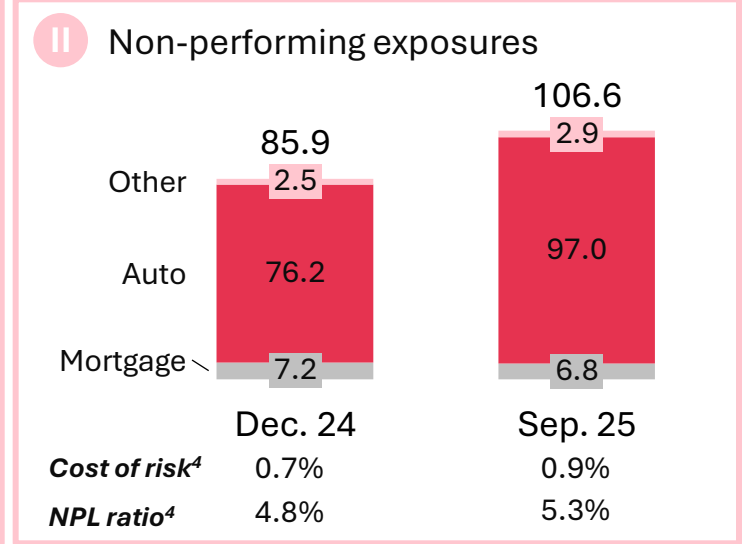
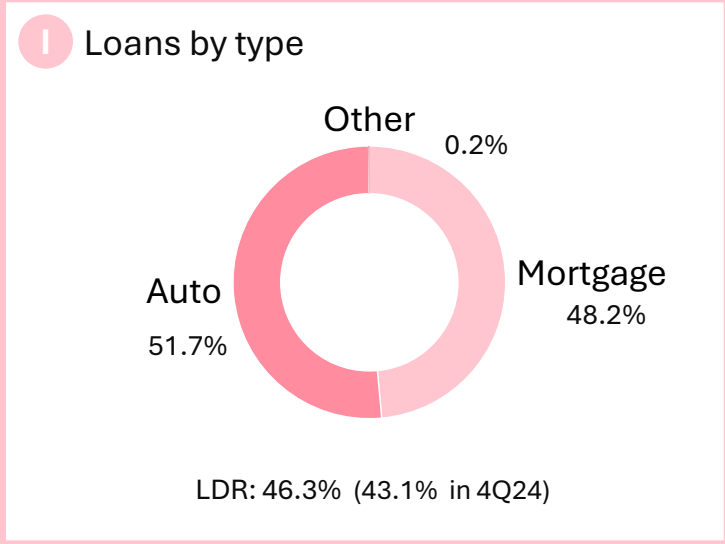
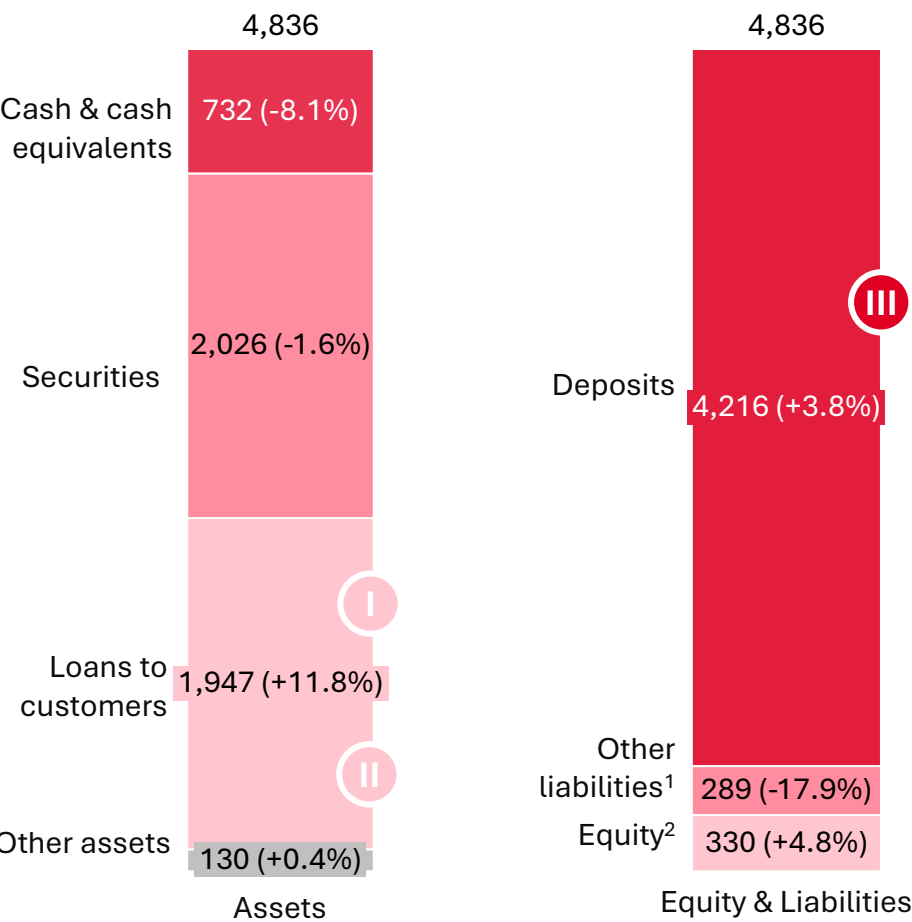


¹Excluding Specific items, depreciation & amortisation; ²Excluding Specific items; ³Financial Insurance

Very liquid balance sheet enhances growth options

Banco CTT Consolidated Balance Sheet – 30 September 2025

€ million; % change vs. 31 Dec 2024



¹Includes €202.0m of debt securities/securitisation; ²Includes €236,7m of average tangible equity; ³Excludes deposits from intragroup companies; ⁴Cumulative, consolidated

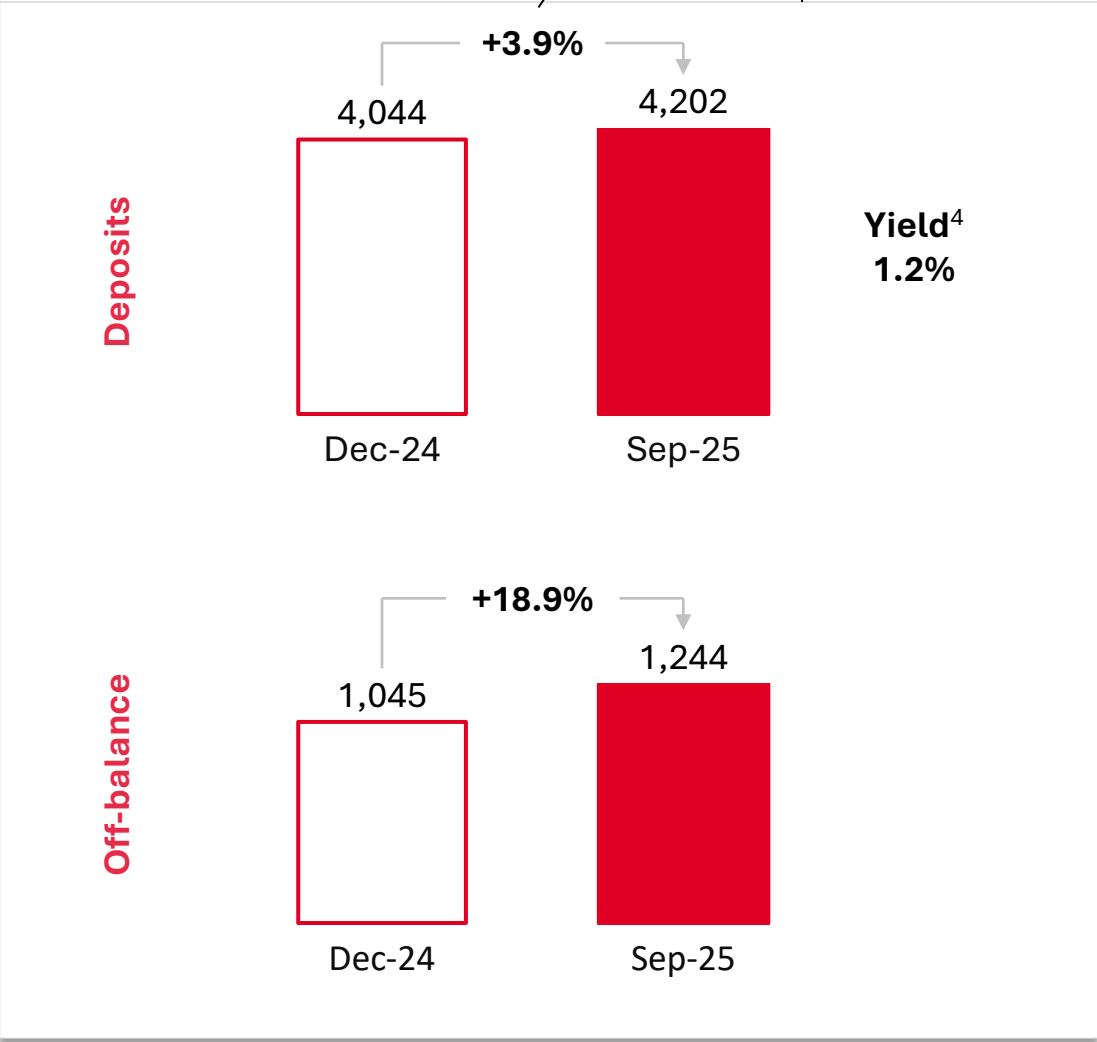
Strong momentum in mortgage loans and off-balance sheet resources in 9M25



Customer resources¹

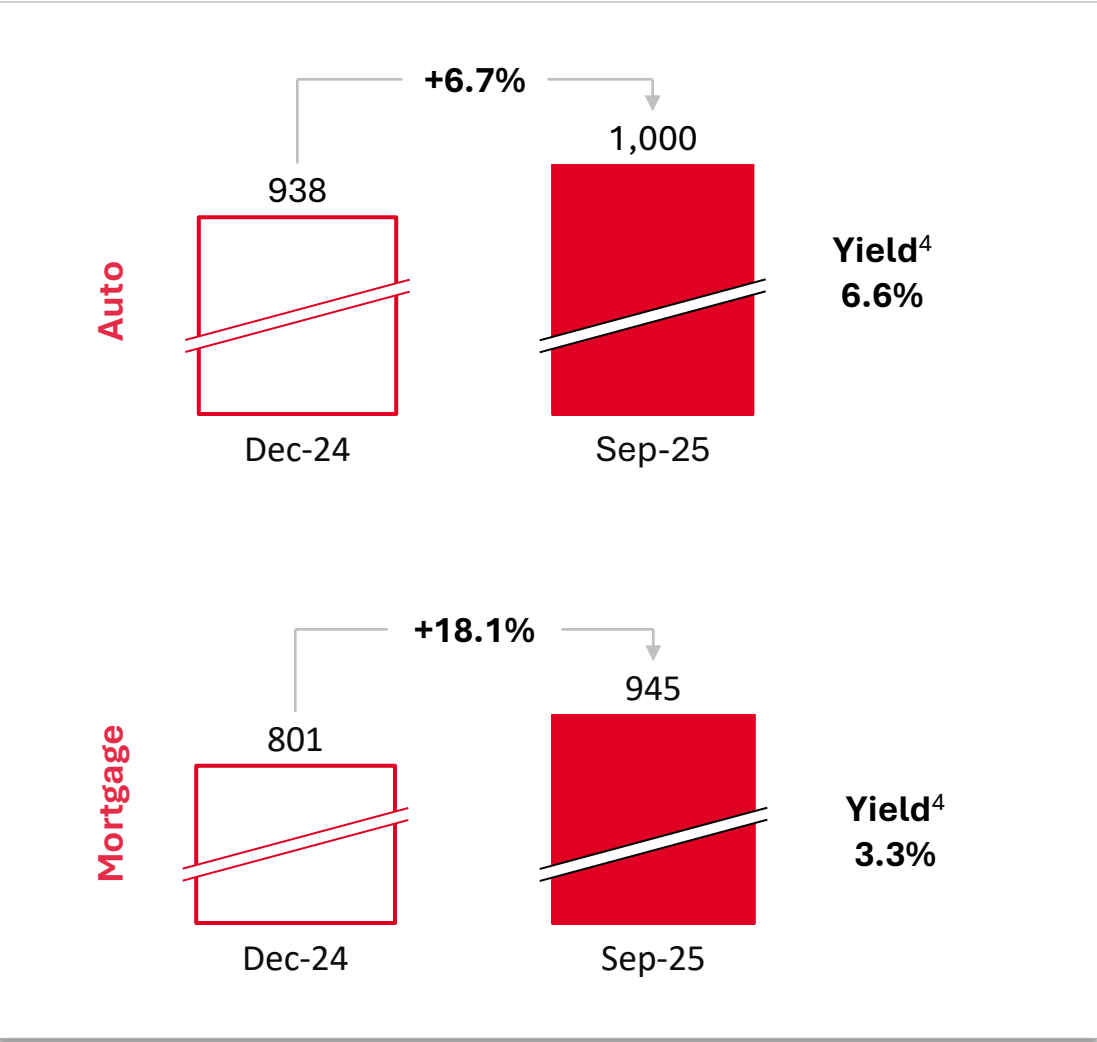
€ million, EoP

- Market (private individuals) up by 2.2% on August 25



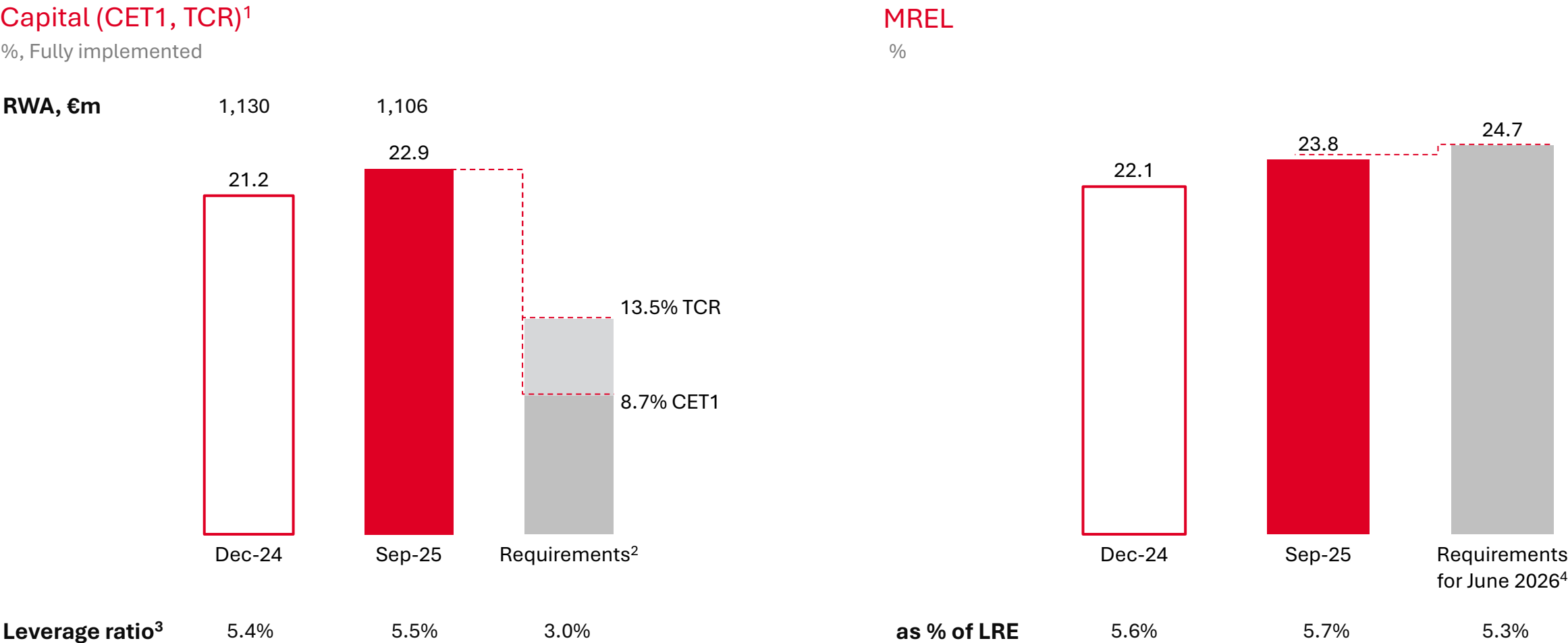
Loans volumes^{2,3}

€ million, EoP



¹Retail Deposits, consolidated accounts; ²Net of impairments; ³Consolidated contribution; ⁴Cumulative;

Very strong capital levels to support further growth...



...and future issuance of senior preferred debt for MREL compliance

¹Provisional, includes year-to-date net income. CET1: Common Equity Tier 1. TCR: Total Capital Ratio. In the case of Banco CTT both ratios, as at the end of FY24 and 3Q25, were the same. ²CET1 requirements of 4.50% Pillar 1 + 1.69% Pillar 2 + 2.50% Conservation Buffer. TCR requirements of 8.00% Pillar 1 + 3.00% Pillar 2 + 2.50% Conservation Buffer. ³Tier 1 capital divided by leverage ratio exposure; ⁴June 2026 requirement, reflecting a MREL-TREA requirement of 21.41% as communicated in 2025 by the Resolution Authority, plus a Combined Buffer Requirement of 3.25% (CCoB of 2.50% and a CCyB of 0.75% taking effect from January 2026) and a MREL-LRE de 5.31%. MREL Requirements are subject to periodic review by the Resolution Authority and changes to the regulatory framework. ⁵CRR3 or Capital Requirements Regulation 3 applicable from 1 January 2025 (Basel IV).

Consolidated Income statement



Income statement

€ million

Revenues
Operating costs
of which Impairments & provisions
EBITDA
Depreciation & amortisation
of which IFRS 16 impact
Recurring EBIT
Specific items
EBIT
Net financial income / (costs)
of which IFRS 16 impact
Associated companies – gains / (losses)
Earnings before taxes
Net profit attributable to equity holders

Reported	
9M24	9M25
792.3	911.2
681.7	776.4
13.1	11.8
110.6	134.8
55.9	60.8
26.7	29.5
54.6	74.0
6.7	17.9
48.0	56.1
-13.1	-14.4
-3.8	-4.7
-0.0	-0.0
34.8	41.7
27.8	32.8

With Banco CTT under equity method	
9M24	9M25
701.1	811.6
615.2	702.4
2.6	-0.0
86.0	109.1
49.9	54.4
25.6	28.1
36.1	54.7
6.6	17.3
29.5	37.3
1.0	0.0
-3.7	-4.6
14.0	13.8
30.5	37.4
27.7	32.8

Consolidated Balance sheet



Balance sheet

€ million

	Reported		With Banco CTT under equity method	
	31-Dec-24	30-Sep-25	31-Dec-24	30-Sep-25
Non-current assets	2,520.0	2,971.2	783.1	901.8
Current assets	3,188.9	2,944.2	514.1	508.2
Assets	5,708.8	5,915.4	1,297.2	1,410.0
Equity	308.3	310.2	281.0	281.6
Liabilities	5,400.5	5,605.2	1,016.2	1,128.4
Non-current liabilities	603.9	639.9	342.7	436.0
Current liabilities	4,796.6	4,965.2	673.5	692.4
Equity and Liabilities	5,708.8	5,915.4	1,297.2	1,410.0
Net financial debt	-68.1	61.0	205.8	144.6
Net financial debt / EBITDA (LTM) (x)	-0.43	0.33	1.64	2.36

Consolidated Cash Flow statement



Cash flow

€ million

	Reported			With Banco CTT under equity method		
	9M24	9M25	Δ 25/24	9M24	9M25	Δ 25/24
EBITDA	110.6	134.8	24.2	85.9	109.1	23.2
IFRS16 with impact on EBITDA	-29.2	-32.8	-3.7	-27.8	-31.2	-3.4
Impairments & provisions	12.3	11.3	-1.1	1.8	-0.6	-2.5
Specific items	-6.7	-17.9	-11.3	-6.6	-17.3	-10.7
Capex	-26.2	-29.4	-3.2	-21.2	-22.7	-1.5
Change in working capital	-31.8	-23.0	8.8	-30.7	-17.2	13.5
Operating cash flow	29.1	42.9	13.9	1.4	20.0	18.6
Employee benefits	-13.6	-13.8	-0.2	-13.6	-13.8	-0.2
Tax	-6.9	-10.3	-3.3	-6.9	-6.9	-0.0
Free cash flow	8.5	18.8	10.3	-19.1	-0.7	18.4
Debt (principal + interest)	-75.1	117.6	192.7	-75.1	117.9	193.0
Dividends	-23.3	-23.7	-0.3	-23.3	-23.7	-0.3
Acquisition of own shares	-14.1	-14.1	0.0	-14.1	-14.1	-0.0
Financial investments & other	30.6	-90.2	-120.8	30.6	-86.5	-117.1
Net change in adjusted cash	-73.4	8.4	81.8	-101.0	-7.1	94.0
Change in third-party liabilities (net) ¹	-75.7	-45.0	30.7	-38.9	-32.0	6.9
Change in other ²	7.2	2.2	-5.0	0.0	0.0	-0.0
Net change in cash	-141.9	-34.3	107.5	-139.9	-39.0	100.8

¹ The change in net liabilities of Financial Services and Banco CTT reflects the evolution of credit balances with third parties, depositors or other banking financial liabilities, net of the amounts invested in credit or investments in securities / banking financial assets, of entities of the CTT Group providing financial services, namely the financial services of CTT, Payshop, Banco CTT and 321 Crédito; ² The change in other cash items reflects the evolution of Banco CTT's sight deposits at Bank of Portugal, outstanding cheques / clearing of Banco CTT cheques, and impairment of sight and term deposits and bank applications;

Specific items



Specific items

€ million

	Reported		
	9M24	9M25	
Recurring EBIT	54.6	74.0	
Specific items	6.7	17.9	
Staff costs	2.6	13.6	including employment contracts suspension agreements (+€12.0m)
ES&S	3.1	5.8	costs associated with strategic projects (+€4.4m)
Other op. costs & other gains	0.9	-1.4	Mainly due to Regulatory Compensation
EBIT	48.0	56.1	



Commitment with Purpose

9M25 Appendix

Investor Relations

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30 October 2025

